

# **Social Media Strategy Essentials**

01 - Social Media Strategy Introduction	11:33
02 - Why Should I Participate in Social Media?	11:44
03 - Why Businesses Use Social Meda	5:50
04 - How Different Businesses Use Social Media	10:36
05 - Social Media Trends	18:47
06 - The Importance of a Social Media Strategy	16:51
07 - Building a Social Media Strategy	5:50

#### Total Topics = 7 10 QUESTION QUIZ

Total Time = 1:21:11

## **Facebook Essentials**

08 - Facebook Introduction	2:24	
09 - What Is Facebook?	2:21	
10 - Facebook Overview of Features and Functions	8:00	
11 - Why Do People Use Facebook?	1:43	
12 - Why Do Businesses Use Facebook?	2:23	
13 - Facebook Business Page Overview	13:56	
14 - How Businesses Are Using Facebook	4:09	
15 - Business Page Visibility Within Your Newsfeed	5:46	
16 - How Customers Engage With Your Business Page	2:14	

Total Topics = 9	Total Time = 42:56
10 QUESTION QUIZ	

## **Facebook Ads Essentials**

<ul> <li>17 - Facebook Ads Introduction</li> <li>18 - Why are Facebook Ads so Powerful</li> <li>19 - Organic Reach is Dead</li> <li>20 - Ad Strategy - Utilizing "OCTO"</li> <li>21 - "OCTO" - Step One: Objectives</li> <li>22 - "OCTO" - Step Two: Content</li> <li>23 - "OCTO" - Step Three: Targeting</li> <li>24 - "OCTO" - Step Four: Optimization</li> </ul>	1:02 4:27 2:30 2:48 2:36 2:26 4:10 2:35
<ul> <li>23 - "OCTO" - Step Three: largeting</li> <li>24 - "OCTO" - Step Four: Optimization</li> <li>25 - "OCTO" - Be Deliberate</li> </ul>	4:10 2:35 2:18

#### Total Topics = 9 10 QUESTION QUIZ

**Total Time = 24:52** 

### **Instagram Essentials**

26 - Introduction	2:36
27 - What is Instagram	1:59
28 - How Instagram Works	4:51
29 - Why Do People Use Instagram?	3:46
30 - Why Do Businesses Use Instagram?	6:48
31 - Connecting & Engaging	3:56
32 - What Makes Instagram Special?	1:27
33 - Key Demographics - Who Uses Instagram?	3:17
34 - What Makes Instargram so Attractive	
to Businesses?	2:36
35 - What Companies Are Sharing	3:40

3:40
2:11
4:36
1:54

Total Topics = 13 10 QUESTION QUIZ **Total Time = 43:37** 

### **LinkedIn Essentials**

40 - Intro	3:19
41 - Overview	4:23
42 - Profile Overview	3:07
43 - Profile Picture	9:44
44 - Headline	6:18
45 - Creating Your Summary	7:29
46 - Updating the Sections	2:50
47 - Rearranging Your Sections	1:18
48 - Background Photo	3:02
49 - Posts & Activity	6:36
50 - Adding Profile Sections	4:15
51 - Your Experience Section	13:56
52 - Your Education Section	2:33
53 - Skills & Endorsements	10:12
54 - Recommendations	6:01
55 - Accomplishments	4:04
56 - The Following Section	2:29
57 - Why We Follow	1:58

#### Total Topics = 18

**10 QUESTION QUIZ** 

Total Time = 1:33:34

## **Pinterest Essentials**

58 - Overview	2:22
59 - Introduction	3:07
60 - Profile Overview	2:32
61 - What Is A Pinterest Board?	2:47
62 - What Is A Pin?	5:46
63 - Search and Browse	4:46
64 - Sharing and Interacting with Pinterest Content	4:38
65 - A Pinterest Home Feed	1:20
66 - Overview of Pinterest Settings	1:26

Total Topics = 9 10 QUESTION QUIZ

#### Total Time = 28:44

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### **Twitter Essentials**

67 - Intro	1:57
68 - Twitter as a Business Tool	1:04
69 - What is Twitter	3:11
70 - Why Do People Use Twitter	6:46
71 - Why Do Businesses Use Twitter	5:31
72 - Twitter Overview	5:34
73 - Features & Functions	10:25
74 - Business Features & Functions	2:52
75 - Connecting & Engaging	3:32

Total Topics = 9 10 QUESTION QUIZ Total Time = 40:52

# **Blogging 100: Essentials**

01 - What is Blogging?	6:18
02 - Why is Blogging Important	2:33
03 - Why Businesses Have Blogs	9:34
04 - Why People Have Blogs	5:26
05 - The Benefits of Blogging	7:46
06 - Blogs Are Social Media	1:18
07 - The Difference Between a Blog and a Website	5:34
08 - Blog Glossary	8:04
09 - Blogging Strategy Overview	3:19
10 - Blogging Trends	9:30
11 - What Makes a Good Blog?	10:05

#### Total Topics = 11 10 QUESTION QUIZ

Total Time = 1:09:27

#### **Resources:**

Social Media Strategy Quick-Start Guide Facebook Pages Quick-Start Guide Facebook Ads Quick-Start Guide Instagram Quick-Start Guide LinkedIn Personal Account Quick-Start Guide Pinterest Business Account Quick-Start Guide Twitter Personal Account Quik-Start Guide Choosing the Right Social Network For Your Business Social Media Priorities Quick-Start Guide

# Course Total Topics = 75 Course Total Time = 7;05:13